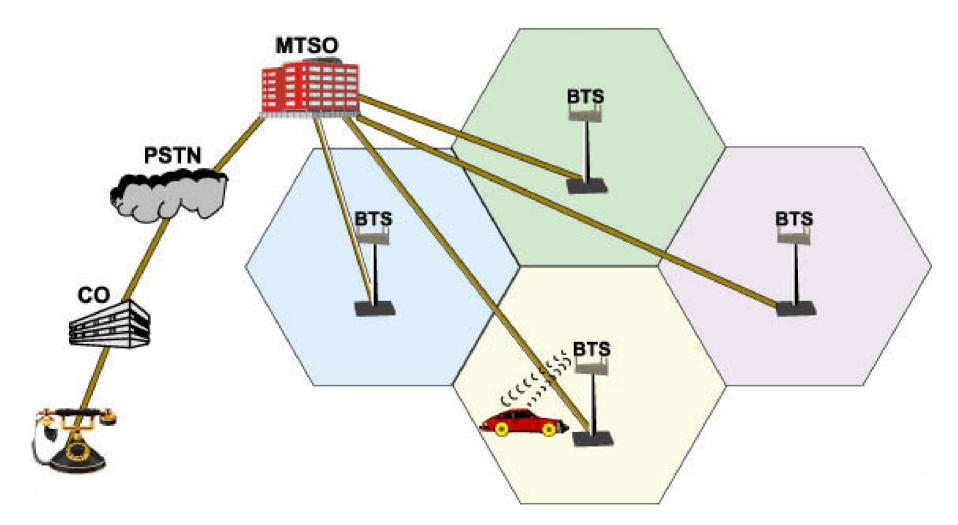
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Can You Haul Me Now?

Bart Filipiak Market Development Manager 18 March 2009 Piedmont SCTE

What is Cellular?



Wireless Evolution

- 2G
 - Digital communications aka PCS
 - GSM (TDMA- AT&T, T-Mobile)
 - CDMÀ One
 - iDEN (Nextel)
- 2.5G
 - Packet switching for 2G nets
 - GPRS and EDGE for GSM operators (AT&T, T-Mobile)
 - Better than 2G, but not even close to 3G
- 3G
 - Packet Switching
 - Layered Services
 - UMTS (AT&T, T-Mobile)
 - EV-DO (Verizon, Sprint)
 - 2Mbps maximum per user download speed
- 4G
 - LTE

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- WiMax
- Better utilization of 3G infrastructure

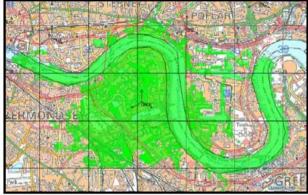
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Up to 100Mbps download speed per user



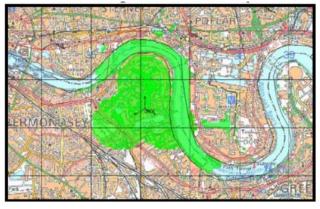
Wireless Evolution and Network Density

GSM Voice Coverage



2G Voice Only

Coverage at 64 kbps



2.5G Voice & Data

Coverage at 384 kbps



3G Voice & Data

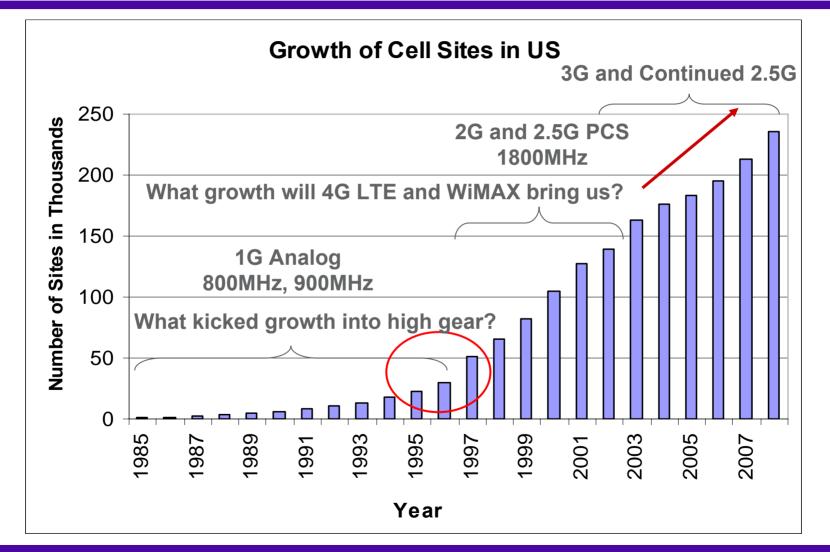
Source: Crown Castle International

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Cell Site Proliferation

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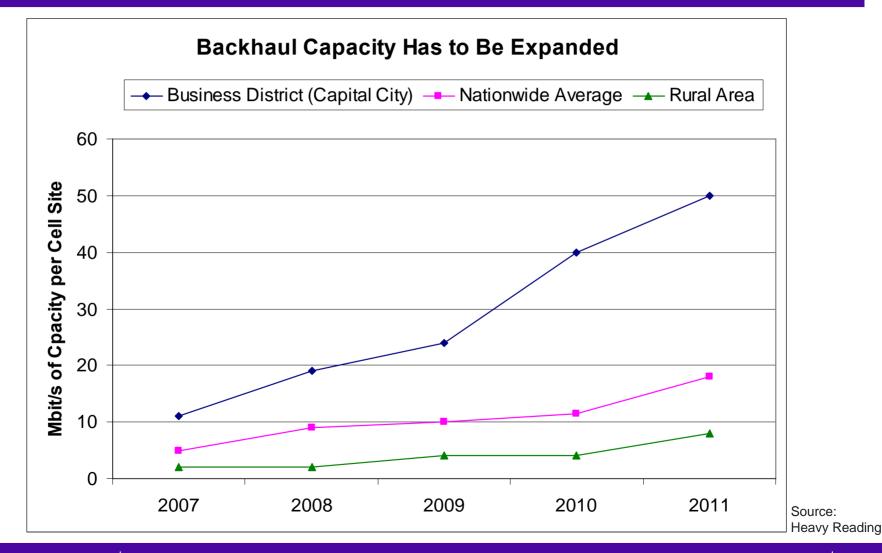


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Mobile Internet

- Moore's Law (computing power)
 - Processing ability doubles every 18 months (60% growth curve)
 - To realize improved capabilities, a consumer need only buy the component and install it
 - Instant gratification
- Nielsen's Law (bandwidth growth)
 - Internet user connections increases in speed at about 50% annually
 - To realize improved capabilities, a consumer must purchase the necessary equipment <u>and</u> the provider must also upgrade their equipment and/or infrastructure

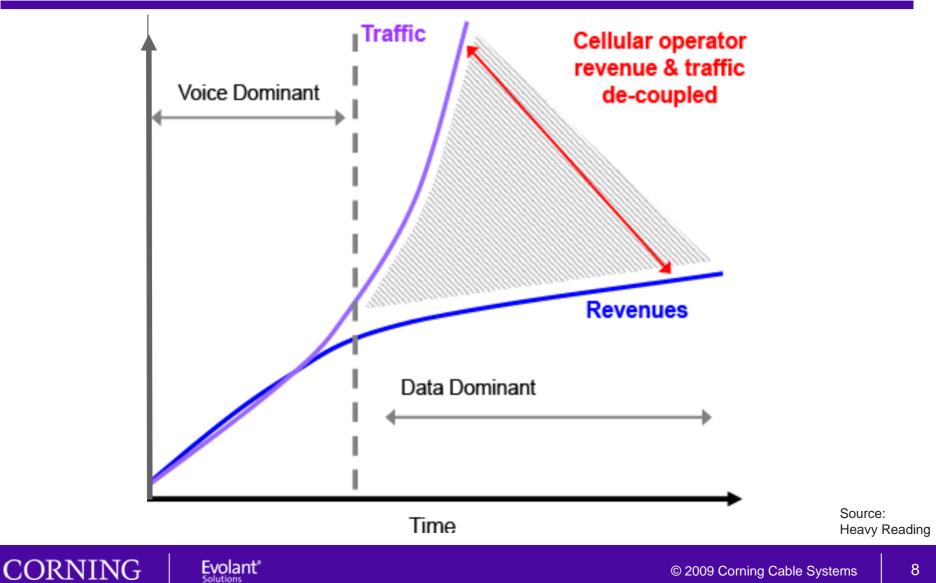
How Much Is Enough?



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Traditional Cellular Backhaul Does Not Scale Well



An ounce of prevention.....

- What steps should be taken today to ensure infrastructure is prepared to scale with tomorrow's expectations?
 - 3G only about 50% built
 - TDM (T1/E1, DS3, SONET) backhaul requirement
 - Still a voice system capable of transmitting data
 - 4G build will begin in earnest in 2009
 - Minimum 100Mbps per sector at the cell site
 - Normally three sectors per BTS
 - Most backhaul providers are already provisioning for 4G
 - Circuit emulation is a work-in-progress
 - T1-over-Ethernet, etc

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- Technology developing, carriers familiar with TDM for reliable clock
- Latency problems; not your regular ethernet QOS
- May not scale well in ten years
 - » Particularly if part of a PON

9

Cell Site Basics and Commonality

- One to eight wireless operators lease space at the site
- Legacy equipment will require T-1 interface at the BTS
- Within fence is a controlled access area
 - Some service providers terminate service outside the fence
- Cellular redundancy with adjacent cells
 - Diverse path is beneficial

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• Remain as passive as possible

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- Low latency, jitter, and differential latency are critical factors
- This is why Ethernet backhaul is not yet standardized
- Turn-up time averaging several months today
 - Less than one month within three years

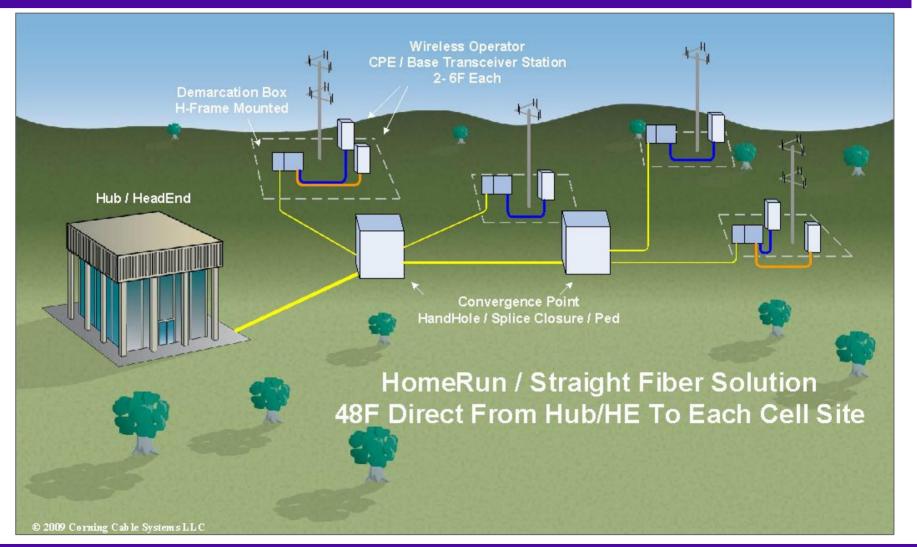
Cellular Backhaul Solutions Overview

1) Straight Fiber -2) PON -3) WDM

- Best suited to backhaul providers utilizing SONET, or other Wide Area protocol
- Simplest solution to install and maintain

- Sectored demarcation box protects feeder cables
 - Backhaul provider terminates service in a locking demarcation box, each wireless operator connects at this point
- Similar to existing backhaul infrastructure, familiar to wireless operators
 - SONET gear can be co-located at cell site, or in Headend / Hub some distance away
- Provides most flexibility for future upgrades or bandwidth requirements

Home Run / Straight Fiber Solution Diagram





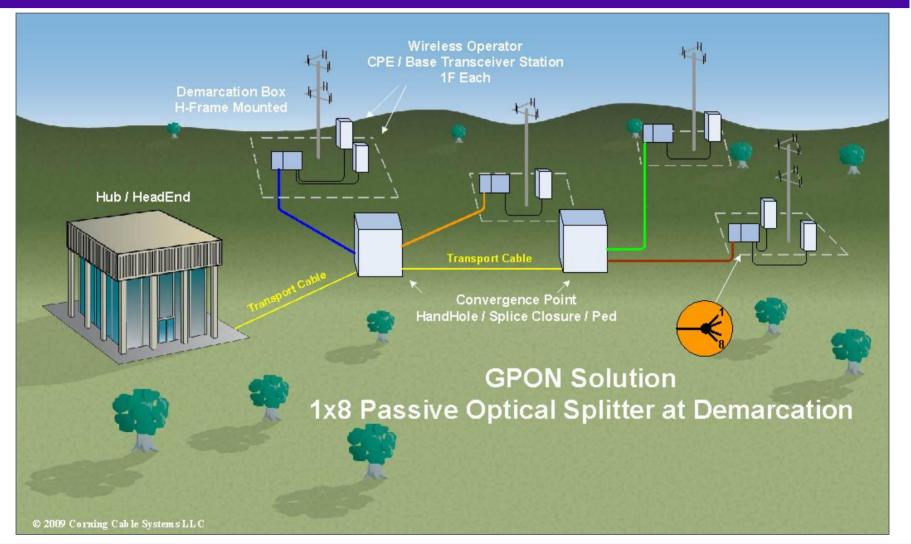
Cellular Backhaul Solutions Overview

1) Straight Fiber – 2) PON – 3) WDM

- Virtually identical to FTTH networks being deployed in North America
- Can be convenient to connect a wireless operator as a subscriber to existing PON
 - 4G (LTE/WiMAX) requires 100M per carrier sector at the BTS
 - 300M per wireless operator nominal
 - Backhaul through PON architecture could reduce OLT utilization
 - GPON designed for 1:32 split ratio cannot deliver 100M unless ratio is reduced to accommodate towers
 - Data-only content may extend range beyond video limitations
 - Depends on OLT/ONT vendor and video transmission method
- In general, an entire OLT port should be provisioned per site
 - 1x8 splitter at the fence provisions 125Mbps per leg (1G \div 8 = 125M)
 - For network resilience, operators would not allow multiple towers on a single point of failure (OLT Card)
 - Circuit emulation is a serious concern; latency and jitter; carrier dependant
 - GSM clocking derived from TDM Circuit
 - CDMA clocking synchronized by GPS receiver
 - GPON networks utilize fixed 8KHz clock, providing possible synchronization source

GPON Solution Diagram

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Cellular Backhaul Solutions Overview

1) Straight Fiber – 2) PON – 3) WDM

- Ideal solution for utilizing existing infrastructure with insufficient dark (unused) fiber
 - WDM components may be less expensive than complete system overbuild
- Optimal solution for MSOs as they already deploy and operate WDM technology
 - Solution is conceptually very similar to PON except that instead of using a 1x8 split, the customer would use one or two wavelengths for each customer
 - One wavelength Tx, One Rx
 - 2F or ring solution would allow Tx and Rx on same wavelength
 - Using CWDM technology, up to four carriers per fiber (eight for 2F and/or ring)
 - Many more possible with DWDM
- First customer build includes bulk of infrastructure, additional customers may be added with additional WDM modules on each end
 - CWDM most convenient in 4-ch modules
 - DWDM allows greater utility

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- DWDM and CWDM can coexist provided 1530 and 1550 skipped in CWDM
- BTS equipment may not utilize colored SFPs, so translation equipment may be required

WDM Solution Diagram



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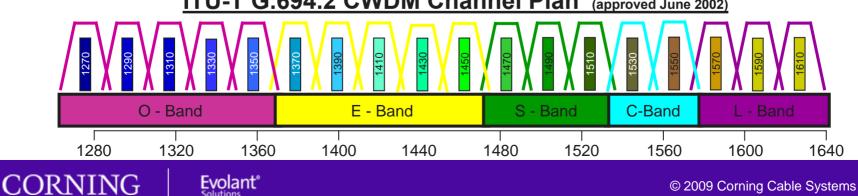
Comparison of CWDM & DWDM

CWDM Advantages

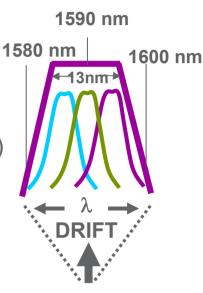
- Uses lower cost, lower power, uncooled lasers
- Due to large wavelength spacing can tolerate 6-8 nm of thermal drift (outside plant temperature ranges)
- 13 nm passband ideal for linear AM applications
- Limited to 8-10 channels with standard 1310nm (Non LWP fiber)
- **ITU-T G.695 Specifies Interoperability of CWDM Equipment**

DWDM Advantages

- 100+ channel counts: 100+
- Amplifications allow for greater distances
- Allows for a transparent metro/access DWDM network
- Uses single filter device for MUXing multiple channels simultaneously



ITU-T G.694.2 CWDM Channel Plan (approved June 2002)

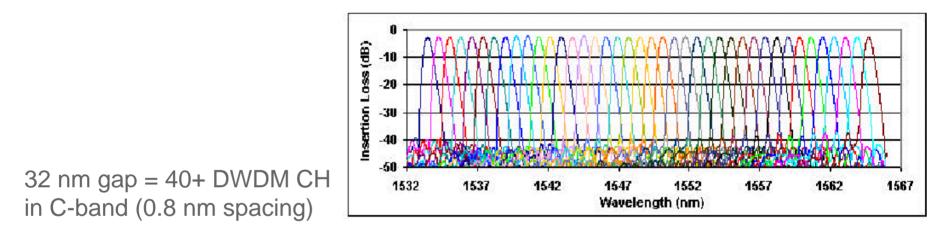


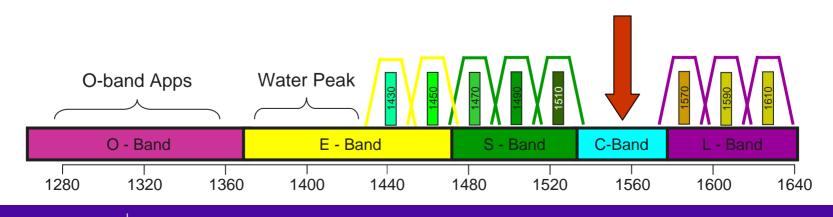
CWDM Mux/Demux with DWDM Upgrade

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Operator deploys a CWDM (up to 8 channel) system today and then overlays a DWDM (40+ channel) system in the future!





Summary

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- Wireless business will remain strong despite economic downturn
- Optimum coverage areas shrinking due to capacity concerns
- Bandwidth demand grows at nearly 50% annually
 - Exponential
- Traditional Time Division Multiplexed circuits don't scale well
 - 4G and beyond will be a packet-based protocol
- Home-running fiber from HE / Hub provides best insurance your network will accommodate future demands
- Passive Optical Splitters and GPON can be used for backhaul, with some limitations
- WDM can extend the life of your existing infrastructure
 - CWDM, DWDM, CWDM / DWDM overlay

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